

## SBA Form 1502 Reporting

Presented by: Colson Services Corp.



## SBA Form 1502 Reporting

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## SBA Form 1502 Affected Population

- Mandatory on all 7(a) loans with an outstanding SBA guaranty, regardless of payment activity.
- Promptly notify SBA of cancelled or withdrawn loans.
- Reporting period includes the first calendar day through the last calendar day of the prior month.







### SBA Form 1502 Processing Cycle

# Some dates may vary depending on business days



**1st**SBA Import File received by Colson

#### 3rd

SBA established 1502 due date



#### 5-8th

SBA's two business day grace period may fall

#### **20th**

First Export File -Transmission of 1502 data to SBA begins



#### 25th & 29th

Transmission of supplemental files to SBA

#### **30th**

SBA updates its database



#### 30th

Colson generates loans Unreported notices



# SBA Form 1502 Reporting Components

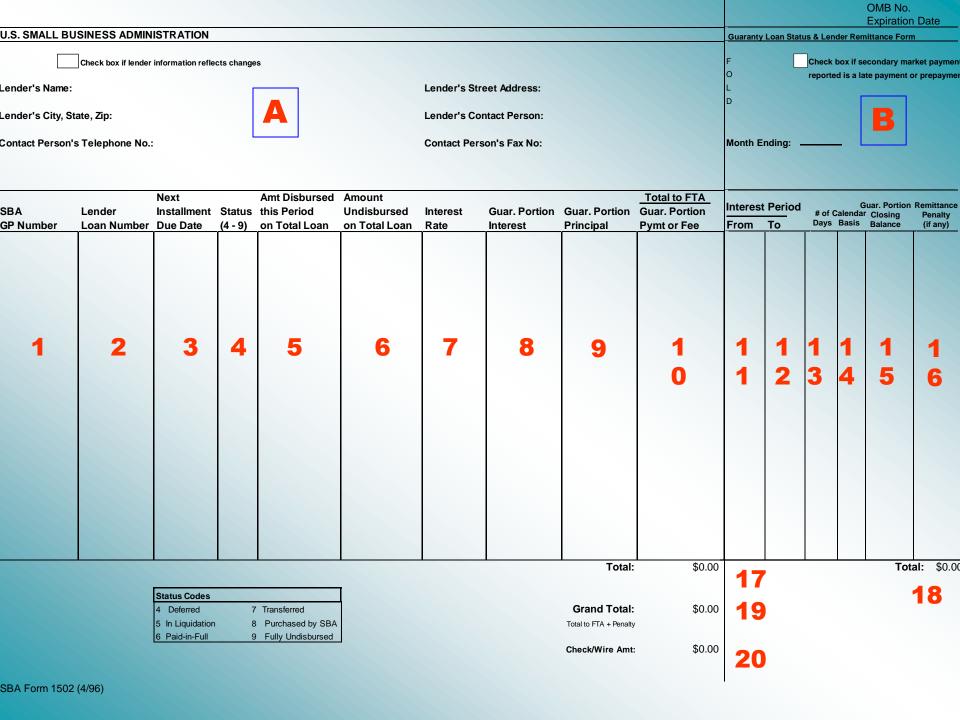


Guaranty Loan
Status Information

SBA Basis
Point Fee

Secondary Market Payment







### SBA's "Ongoing Servicing Fee"

| Fee Rate Calculated by Lender on Guaranteed Portion  | Affected Population  |
|--|--|
| SBA 50 Basis Point Fee (.005)  | o 7(a) loans approved 10/12/95 thru 09/30/02   |
| SBA 25 Basis Point Fee (.0025)   | <ul> <li>7(a) loans approved 10/01/02 thru 04/04/04</li> <li>STAR loans</li> </ul>                             |
| SBA 36 Basis Point Fee (.0036)   | o 7(a) loans approved 04/05/04 thru 09/30/04   |
| SBA 50 Basis Point Fee (.005)  | o 7(a) loans approved 10/01/04 thru 09/30/05   |
| SBA 54.5 Basis Point Fee (.00545)  | o 7(a) loans approved 10/01/05 thru 09/30/06   |
| SBA 55 Basis Point Fee (.0055)   | o 7(a) loans approved 10/01/06 thru 09/30/07   |
| SBA 49.4 Basis Point Fee (.00494)  | o 7(a) loans approved 10/01/07 thru 09/30/08   |
| SBA 55 Basis Point Fee (.0055)   | o 7(a) loans approved 10/01/08 thru 09/30/13   |
| SBA 52 Basis Point Fee (.0052)   | <ul> <li>7(a) loans approved on or after 10/01/13 AND</li> <li>Gross Approval Amount &gt; \$150,000</li> </ul> |
| No Basis Point Fee   | <ul> <li>7(a) loans approved on or after 10/1/13 AND     Gross Approval Amount ≤ \$150,000</li> </ul>          |
|  | o ARC Loans  |
| Fee calculated <b>by Colson</b> from the secondary market pass-through interest. Lenders <b>do not</b> remit separately. | o Sold Loans [i.e. SBA 7(a) Secondary Market]  |



## SBA's "Ongoing Servicing Fee" Calculations

### **Fully Disbursed Term Loan:**

Guaranteed Opening Balance x Rate / Basis x # Days Interest e.g.,  $$750,000 \times .0055 (.0036) / 360 \times 30 = $343.75 ($225.00)$ 

(Guar Opening Balance = Reported Guar Closing Balance + Guar Principle Amt)

## Revolving Loan & Partially Disbursed Term Loan:

Guaranteed Interest Rec'd x Rate / Interest %

e.g.,  $\$3,281.25 \times .0055 (.0036) / .0525 = \$343.75 (\$225.00)$ 



## Special Handling Reporting

### Single & Multiple line entries

- Loan subject to basis point fee
- Loan was sold in the secondary market
- Interest rate change effective during the period of the reported interest payment

### **Guar Service Status Code Reporting**

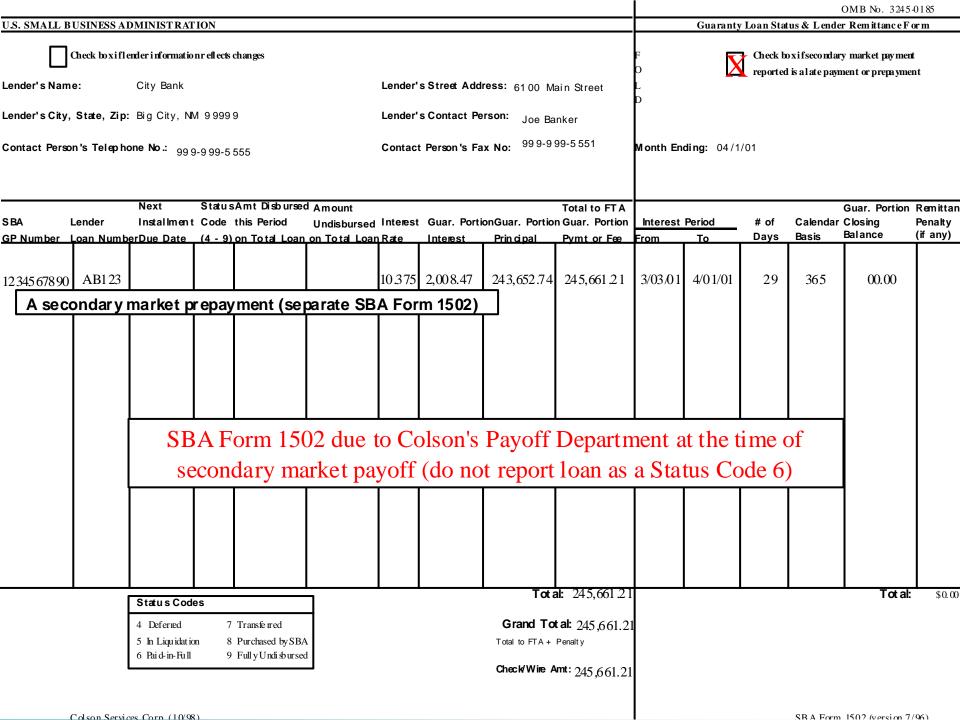
- Current business rules
- Recommended best practices

### **Secondary Market Payoff**

- 4 1502 Reporting- payoff submission
- 4 1502 Reporting- SBA system update

| What if SBA 1      | Loan 123456           | 7890 was a                         | ?         |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
|--------------------|-----------------------|------------------------------------|-----------|-------------------|---------------|---------------|---------------|------------------------|---------------|---------------|-------------|-------------|-----------------|---------------------|---|
| ,                  |                       |                                    |           |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
| U.S. SMALL BUS     | SINESS ADMIN          | ISTRATION                          |           |                   |               |               |               |                        |               |               | Guaranty Lo | an Status   | & Lender        | <br>Remittance Forn | n                                       |
|                    |                       |                                    |           |                   |               |               |               |                        |               |               | ,           |             |                 |                     |   |
|                    | Check box if lender i | information reflec                 | ts change | S                 |               |               |               |                        |               | F             |             | _           |                 | narket payment      |   |
| Lender's Name:     |                       | Main Street Ba                     | nle       |                   |               | l andaria Ctr | eet Address:  | 123 Main Street        |               | 0             |             | reported is | s a late paymer | nt or prepayment    |   |
| Lender 5 Name.     |                       | Maiii Sueel Da                     | IIK       |                   |               | Lender's Su   | eet Address.  | 125 Mail Sueet         |               | n n           |             |             |                 |                     |   |
| Lender's City, Sta | ite, Zip:             | Anytown, DC, 2                     | 20000     |                   |               | Lender's Co   | ntact Person: | Joe Banker             |               |               |             |             |                 |                     |   |
| Contact Person's   | Telephone No.:        | 202-555-5555                       | × 123     |                   |               | Contact Per   | son's Fax No: | 202-555-5550           |               | Month Ending: | 03/31/04    |             |                 |                     |   |
|                    |                       |                                    |           |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
|                    |                       | Next                               |           | Amt Disbursed     | Amount        |               |               |                        | Total to FTA  |               |             |             |                 | Guar. Portion       | Remittance                              |
| SBA                | Lender                | Installment                        | Status    | this Period       | Undisbursed   | Interest      | Guar. Portion | Guar. Portion          | Guar. Portion | Interest Pe   | riod        | # of        | Calendar        | Closing             | Penalty                                 |
| GP Number          | Loan Number           | Due Date                           | (4 - 9)   | on Total Loan     | on Total Loan | Rate          | Interest      | Principal              | Pymt or Fee   | From          | То          | Days        | Basis           | Balance             | (if any)                                |
| 1234567890         | ABC123                | 04/01/04                           |           |                   |               | 6.75%         | \$1,005.57    | \$1,244.43             | \$37.24       | 02/01/04      | 03/01/04    | 29          | 365             | \$186,255.57        |   |
| 1234367030         | ADUIZS                | 04/01/04                           |           |                   |               | 0./5%         | \$1,000.07    | \$1,244.43             | \$37.24       | 02/01/04      | 03/01/04    | 29          | 300             | \$100,Z35.57        |   |
| Non-Secondary Mar  | ket Ioan Subject to   | o 25 Basis Point                   | Fee       |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
| 1234567890         | ABC123                | 04/01/04                           |           |                   |               | 5.00%         | \$744.86      | \$1,244.43             | \$1,989.29    | 02/01/04      | 03/01/04    | 29          | 365             | \$186,255.57        | ,                                       |
| 1234367030         | ABUIZJ                | 04/01/04                           |           |                   |               | 5.00%         | \$7.44.00     | Φ1,244.43              | φ1,303.23     | 02/01/04      | 03/01/04    | 23          | 303             | \$100,233.37        |   |
| Secondary Market l | oan retaining a 1.7   | 5% lender servic                   | ing fee   |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
| 1234567890         | ABC123                | 04/01/04                           |           |                   |               | 6.75%         | \$485.45      | \$0.00                 | \$17.98       | 02/01/04      | 02/15/04    | 14          | 365             | \$187,500.00        | 1                                       |
| 1234567890         | ABC123                | 04/01/04                           |           |                   |               | 5.00%         | \$385.27      | \$1,244.43             | \$1,629.70    | 02/15/04      | 03/01/04    | 15          | 365             | \$186,255.57        |   |
|                    |                       | 45.04                              |           |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
| Secondary Market I | oan settlement of 2   | /15/04                             |           |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
|                    |                       |                                    |           |                   |               |               |               | Total:                 | \$3,674.21    |               |             |             |                 | Total               | <b>\$0.00</b>                           |
|                    |                       |                                    |           |                   |               |               |               |                        | ¥=1=: ::=:    |               |             |             |                 |                     | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
|                    |                       | Status Codes                       |           |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
|                    |                       | 4 Deferred                         |           | Transferred       |               |               |               | Grand Total:           | \$3,674.21    |               |             |             |                 |                     |   |
|                    |                       | 5 In Liquidation<br>6 Paid-in-Full | 8         | Purchased by SBA  |               |               |               | Total to FTA + Penalty |               |               |             |             |                 |                     |   |
|                    |                       | 6 Paid-In-Full                     | 9         | Fully Undisbursed |               |               |               | Check/Wire Amt:        | \$3,674.21    |               |             |             |                 |                     |   |
|                    |                       |                                    |           |                   |               |               |               |                        |               |               |             |             |                 |                     |   |
| SBA Form 1502 (    | (4/96)                |                                    |           |                   |               |               |               |                        |               |               |             |             |                 |                     |   |

|  |   |             |                     |                                       |   |                  |                     |                      |                           |                        |                 |             |                   | OMBNo.<br>Expiration Date                     |                     |
|--|---|-------------|---------------------|---------------------------------------|---|------------------|---------------------|----------------------|---------------------------|------------------------|-----------------|-------------|-------------------|---|---------------------|
| U.S. SMALL BU                                    | Guaranty Loan Status & Lender Remittance Form   |             |                     |                                       |   |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| Check box if lender information reflects changes |   |             |                     |                                       |   |                  |                     |                      |                           |                        |                 | 1           |                   | ondarym <i>a</i> rket pay<br>payment or prepa |                     |
| Lender's Name                                    | :<br>:  |             | Oity Ba             | ank                                   | Lender's Street Address: 6100 Main Street |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| Lender's City, S                                 | ate, Zip:   |             | Big Cit             | y, NM99999                            | Lender's Contact                          | Person:          |                     | Joe Banker           |                           |                        |                 |             |                   |   |                     |
| Contact Persori's Telephone No.: 999-999-5555    |   |             |                     | Contact Person's Fax No: 999-999-5551 |   |                  |                     |                      |                           | ding:                  | <u>0</u>        | 4/30/00     | -                 |   |                     |
|  |   | Next        |                     | AmtDisbursed                          | Amount                                    |                  | Quar.               | Quar.                | Totalto FTA               |                        |                 |             |                   | Guar. Portion                                 | Remit.              |
|  |   |             |                     | this Period<br>on Total Loan          | Und sour sed<br>on Total Loan             | Interest<br>Rate | Portion<br>Interest | Portion<br>Principal | Quar. Portion Pymt or Fee | <u>Interes</u><br>From | t Pericel<br>To | #of<br>Days | Calendar<br>Basis | Closing<br>Balance                            | Penalty<br>(if any) |
| 5423003005                                       | 516912  | 6/1/00      | 4                   |                                       |   |                  |                     |                      | 0.00                      |                        | 3/1/00          |             |                   | 87,543.25                                     | 5                   |
| A ban gra  | nted a defen  | ment        |                     |                                       |   |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| 2667893007                                       | 657774  |             | 5                   |                                       |   |                  |                     | 26, 350.00           | 0.00                      |                        | 12/4/99         | 2           |                   | 149, 492.00                                   |                     |
| Abaninli   | quidation (le   | nder perfo  | ming                | iquidation)                           |   |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| 9758353009                                       | 467331  |             | 6                   |                                       |   | 10.625%          | 2,240.72            | 265, 432. 47         | 105.45                    | 3/3/00                 | 4/1/00          | 29          | 365               | 0.00  |                     |
| Apaid-in-f                                       | ull unsold lo   | an subject  | to the              | 50 basis poin                         | t fee                                     |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| 8242473007                                       | 568543  |             | 7                   |                                       |   |                  |                     |                      | 0.00                      |                        | 4/2/00          |             |                   | 225,000.00                                    |                     |
| A loan tran                                      | nsferred to a   | nother lend | der (ba             | nk transferrin                        | gloan)                                    |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| 4351473007                                       | 345621  |             | 8                   |                                       |   |                  |                     |                      | 0.00                      |                        | 4/12/00         |             |                   | 135,675.00                                    |                     |
| A ban pur  | chased by th  | ne SBA      |                     |                                       |   |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| 1345673001                                       | 998765  |             | 9                   |                                       | 451,250.00                                |                  |                     |                      | 0.00                      |                        |                 |             |                   | 0.00  |                     |
| Afully und                                       | lisbursedlo   | an          |                     |                                       |   |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
|  |   |             | <u> </u>            |                                       |   |                  |                     | Total                | 105.45                    |                        |                 |             | 1                 | Total   | : 0.00              |
|  | Status Codes  |             |                     |                                       | ]   |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
| 4 Deferred 7 Transferred                         |   |             | Grand Total: 105.45 |                                       |   |                  |                     |                      |                           |                        |                 |             |                   |   |                     |
|  | 5 In Liquidation 8 Purchased by SBA Total to FTA + Penalty 6 Paid-in-Full 9 Fully Und soursed |             |                     |                                       |   |                  |                     | ,                    |                           |                        |                 |             |                   |   |                     |
|  | o . aid si ids  |             | U ruily             | <u></u>                               | ı   |                  | c                   | heck/Wire Amt:       | 105.45                    |                        |                 |             |                   |   |                     |
| SBA Form 1502                                    | <u> </u>  |             |                     |                                       |   |                  |                     |                      |                           | <u> </u>               |                 |             |                   |   |                     |



| U.S. SMALL I   | RUSINESS AI    | MINISTRAT                         | TION    |                                       |               |  |          |                |                   |                      | Guarant                                 | v I oan Sta   | tue & Londa      | OMB No. 3245          |                        |  |
|--|----------------|-----------------------------------|---------|---------------------------------------|---------------|--|----------|----------------|-------------------|----------------------|---|---------------|------------------|-----------------------|------------------------|--|
| U.S. SMALL I   | DUSINESS AI    | JMIINIS I KA I                    | IION    |                                       |               |  |          |                |                   |                      | Guarant                                 | y Loan Sta    | ius & Lenu       | er Kennttance F       | orm                    |  |
| Check box if lender information reflects changes                                   |                |                                   |         |                                       |               |  |          |                |                   |                      | F Check box if secondary market payment |               |                  |                       |                        |  |
| Lender's Name: City Bank Lender's Street Address: 6100 Main Street                 |                |                                   |         |                                       |               |  |          |                | L<br>L            |                      | reported                                | is a late pay | ment or prepayme | nt                    |                        |  |
|  |                |                                   |         |                                       |               |  |          |                | Þ                 |                      |   |               |                  |                       |                        |  |
| Lender's City, State, Zip: Big City, NM 99999 Lender's Contact Person: Joe Banker  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
| Contact Person's Telephone No.: 999-999-5555 Contact Person's Fax No: 999-999-5551 |                |                                   |         |                                       |               |  |          | Month En       | ding: <u>04/3</u> | 30/01                |   |               |                  |                       |                        |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
|  |                | Next                              | Status  | s Amt Disburse                        | d 4           |  |          |                | Tatalia ETA       |                      |   |               |                  | O B                   | D111                   |  |
| SBA  | Lender         |                                   |         | this Period                           |               | ount <u>Total to FTA</u><br>Sbursed Interest Guar. Portion Guar. Portion Guar. Portion |          |                |                   | Interest Period # of |   |               | Calendar Closing | Guar. Portion Closing | on Remittan<br>Penalty |  |
| GP Number  | Loan Numbe     | er Due Date                       | (4 - 9) | on Total Loan                         | on Total Loan | Rate   | Interest | Principal      | Pymt or Fee       | From                 | То                                      | Days          | Basis            | Balance               | (if any)               |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
| 1234567890   |                |                                   | 6       |                                       |               |  |          | 243,652.74     |                   |                      | 4/01/01                                 |               |                  | 00.00                 |                        |  |
| Statu  | s reporti      | ng for a                          | paid-   | in-full loa                           | n previou     | sly re   | purchas  | ed from th     | ne seconda        | ary ma               | ket                                     |               |                  |                       |                        |  |
| ·  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
|  | 70 1           |                                   |         |                                       |               |  | •        |                |                   |                      | 1                                       | •••           |                  |                       | 1                      |  |
|  | If a l         | oan pre                           | eviou   | ısly repu                             | ırchased      | fron   | n the se | econdary       | / market          | is pai               | d-in-fi                                 | ull, re       | port tl          | he loan               |                        |  |
|  | as             | a Statu                           | s Co    | de 6, gu                              | aranteed      | d por  | tion pri | ncipal v       | vith an ir        | nterest              | paid-                                   | to-da         | te as c          | of the                |                        |  |
|  | pay            | off dat                           | e an    | d a guar                              | anteed p      | ortic  | n closi  | ng balai       | nce of \$0        | .00 oı               | ı vour                                  | next          | montl            | n-end                 |                        |  |
|  |                |                                   |         | $\mathcal{C}$                         | 1             |  |          | orm 150        |                   |                      |   |               |                  |                       |                        |  |
|  |                |                                   |         | 1                                     | T             | 1  | DD111    |                |                   | 1                    |   | 1             |                  | <u> </u>              | 4                      |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       | #0.00                  |  |
|  | [              | Status Cod                        | es      |                                       |               |  |          | Tota           | al:               |                      |   |               |                  | Total                 | \$0.00                 |  |
|  |                | 4 Deferred                        |         | 7 Transferred                         |               |  |          | Grand To       |                   |                      |   |               |                  |                       |                        |  |
|  |                | 5 In Liquidatio<br>6 Paid-in-Full |         | Purchased by SBA<br>Fully Undisbursed |               |  |          | Total to FTA + | Penalty           |                      |   |               |                  |                       |                        |  |
|  | l              |                                   |         |                                       |               |  |          | Check/Wire A   | .mt:              |                      |   |               |                  |                       |                        |  |
|  |                |                                   |         |                                       |               |  |          |                |                   |                      |   |               |                  |                       |                        |  |
|  | Colson Service | es Corp. (10/98                   | 3)      |                                       |               |  |          |                |                   |                      |   |               | SBA Form         | 1502 (version 7       | /96)                   |  |



# Exceptions and Discrepancies: Data Accuracy Reports

| Report                             | Frequency | Method of<br>Transmission | Summary   |
|------------------------------------|-----------|---------------------------|---|
| 1502 Exception<br>Report           | Monthly   | Auto Fax                  | Identifies 1502 data reported that did not pass SBA/Colson edit check.  |
| Unreported<br>Loans Report         | Monthly   | Auto Fax                  | Identifies loans that lenders did not report on in most recent 1502 cycle.  |
| Fee<br>Underpayment<br>Invoices    | Monthly   | Mail                      | Identifies unsold loans where fee paid was less than fee computed.  |
| Fee<br>Overpaid<br>Refunds         | Monthly   | Mail                      | Check and letter that returns fee overpayments on unsold loans.   |
| Fee Variance<br>Report             | Quarterly | Web<br>1502 Connection    | Identifies discrepancies or<br>"gaps" in the fee payment<br>history of unsold loans.                                    |
| Discrepancy<br>Letters             | Monthly   | Auto Fax                  | Identifies sold loans where guaranteed balance and/or interest paid to date is not in agreement between Lender and FTA. |
| Late Remittance<br>Penalty Letters | Monthly   | Mail                      | Identifies secondary market payments remitted late by the Lender.   |



# Lender Exception Report Error Corrections

- Lender Exception Reports are faxed to lenders the night the matched/proven 1502 is processed
- Lender responses are due upon receipt and 1502 data corrections should be provided on the turnaround Lender Exception Report
- \$\Delta\$ 1502 data errors can only be corrected with Colson during
  the month that they are incurred
- 1502 data elements that are used for the on-going fee
   calculation cannot be updated after the 19<sup>th</sup> of each month
  - Guaranteed Closing Balance; Calendar Basis; # of Days;
     Guaranteed Interest; Guaranteed Principle; Interest Rate



# Unreported Loans Report Action Steps

- Types of actions lender may take for Unreported Loans
  - Cancelled loans must be updated directly with SBA. Lenders have this ability through ETran – Servicing. Loans cannot be cancelled through the SBA Form 1502 reporting or Colson
  - Colson cannot mark a loan as PIF. If applicable, lenders must submit another 1502 with (GSS) Status Code 6; Guaranteed Portion Principal; Interest Paid To Date; Guaranteed Portion Closing Balance of \$0.00.
  - Active loans must be added to the next 1502 and reported monthly thereafter
- Unreported Loans Reports are sent at the end of each calendar month in advance of the next 1502 established due date. The lender can then work with Colson Client Service to "catch-up" any prior fees due SBA.





# Data Exchange: 7(a) Web site Facilities

www.colsonservices.com



- <u>Customer Service Online Request (CSOR)</u> An online facility that allows SBA 7(a) clients to generate formal correspondence with Colson Client Service.
- <u>1502 Connection</u> Access SBA 7(a) loan information and execute online monthly 1502 reporting for SBA 7(a) lenders.
- ◆ Settlements Express Colson's web based settlement processing system. Provides the ability to data enter new information, edit data and browse all loans in a lender's or investor's portfolio.
- **LoanList** View secondary market loan data and payment transaction histories for authorized SBA and USDA secondary market investors and lenders.



## Data Exchange: Electronic Media Submission

Method

Send Electronic Media To:

1502 Connection

Colson Website

www.colsonservices.com

E-mail



1502@colsonservices.com



### Colson Client Service

**Toll Free:** 

1-877-245-6159



E-mail:

info@colsonservices.com

